

entelligence™

GLOBAL IT CONSULTANTS. UNDER YOUR BRAND.

global IT
consultants

THE SERVICE LEADER'S DILEMMA

You urgently need to scale your services capacity in order to grow revenue and profits while supporting a flood of new, fast-growing products. But who do you partner with? Large consulting companies have their own agenda, slowing projects down with inexperienced people and expensive add-ons. And reseller partners often lack the talent to execute, bogging you down with customer escalations. The result: customers lose confidence, salespeople get frustrated, and service revenues fall behind.

ENTELLIGENCE IS THE PARTNER WITHOUT THE PROBLEMS

We don't compete with you. Instead, we work for your clients as an extension of your team, under your brand. Our experienced and certified consultants run your playbook and execute under your methodology. We eliminate project delays and escalations, driving loyal repeat buyers for your products and services and helping you reach your key goals:

- 1. Sales Velocity:** Grow your services revenue
- 2. Services Velocity:** Quickly scale up your services delivery capacity
- 3. Virtual Shore™:** A better alternative for your legacy offshore delivery model

FAST AND FRUGAL RESULTS

- **200% revenue increase** helping Palo Alto quickly scale their XSOAR launch team
- **50% cost savings** for an AWS client when we implemented an emerging technology
- **20% cost savings** for VMware realized through our dedicated consultant program
- **Zero escalations** from our residency program at NetApp

“Entelligence consultants are integrated into our company like a real employee. They go through our training, they have access to our internal resources, product management, development. So they have an elevated level of knowledge and skills that they are able to present to the customer. That helps a lot with our credibility.”

Randy Lee
Head of Resident Engineering, Palo Alto Networks

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Since 1997, the world's leading IT companies have trusted Entelligence to sell, manage, and deliver their most ambitious technology projects under their brand. We are **The Partner Without the Problems**. Our **Same Day Guarantee** solves the IT talent gap at lightning-fast speed with experienced and certified consultants. Entelligence is honored to be Certified™ by **Great Place to Work®**. Our purpose is to elevate the lives, careers, families, and communities we serve.

ENTELLIGENCE

Sales Velocity | Service Velocity | Virtual Shore™