

Cloud Security Baseline and Runtime Readiness — Service Brief

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Service Identification

- Service Name: Cloud Security Baseline and Runtime Readiness
- ISV Name: Palo Alto Networks
- Product Name: Cortex Cloud
- Service Family: Cloud Security
- Service Type: Outcome
- Service Code: PA-CC-POS-RUN



What This Service Does

Establish a governed cloud security foundation and prepare environments for runtime protection.

This service establishes a Palo Alto Networks Cortex Cloud governed cloud security foundation across existing cloud environments by onboarding accounts, configuring identity and access controls, enabling visibility and risk prioritization, and implementing governance, reporting, and alerting. It creates an operational baseline that supports compliance requirements and prepares the environment for runtime security capabilities.

What This Service Does Not Do

- Remediation of identified findings
- Ongoing monitoring or operations
- Custom integrations or automation
- Security strategy or architecture design unrelated to deployed environments
- Cross-environment runtime standardization
- Advanced runtime tuning cycles
- Managed detection or response
- Development lifecycle application security

When This Service Is Appropriate

- Expansion of cloud workloads or accounts
- Audit or compliance findings
- Security incidents caused by misconfiguration
- Adoption of new cloud platforms
- Preparation for runtime or application security initiatives
- Production workloads handling sensitive data
- Initial need for runtime protection
- Security incidents requiring workload-level visibility
- Expansion to multiple production workloads or environments
- Need for consistent runtime protection
- Adoption of containers or Kubernetes at scale
- Active threat concerns requiring durable runtime controls

When This Service Is Not Appropriate

- No active production cloud workloads
- Expectation of full remediation or managed security services
- Architecture-only cloud engagements
- Lack of internal resources to own security outcomes
- Cloud security tooling not yet selected or licensed
- Expectation of extensive runtime tuning or customization
- Lack of approval for agent or connector deployment
- Visibility-only or compliance-only requirements
- Expectation of remediation execution or managed services

Required Customer Inputs

- Palo Alto Networks cloud security licenses are purchased and available
- Cortex Cloud tenant is provisioned
- Supported cloud providers are in active use
- Customer-owned teams are responsible for remediation
- Approval for runtime agents or connectors

Outputs Produced

- Cloud account onboarding
- Security baseline configuration
- Identity and access configuration
- Governance, reporting, and alerting setup
- Validation and operational handover
- Deploying runtime detection and protection for a limited set of production workloads
- Deploying runtime controls
- Normalizing runtime policies and detection behavior

Available Variants

PA-CC-POS-RUN-S

8-9 weeks

Price: \$121,858

Establish cloud security posture and enable runtime protection for a bounded environment by onboarding cloud accounts, configuring governance and reporting, and deploying runtime detection and protection for a limited set of production workloads. This variant is designed to make posture and runtime security operational in a single environment without attempting broad standardization or complex tuning.

PA-CC-POS-RUN-M

10-11 weeks

Price: \$167,910

Establish and standardize cloud security posture and runtime protection across multiple environments or workloads by onboarding cloud resources, configuring governance and reporting, deploying runtime controls, and normalizing runtime policies and detection behavior. This variant emphasizes repeatability, durability, and reduced security drift as cloud usage scales.



Notes

Variants represent **scope or complexity**, not staffing.

Duration is indicative only and must not be used as a sizing proxy.

All prices USD.

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